King

Communications & Security

INTRODUCTION

King Communications & Security Ltd, design and install IP Networked Security, Building Infrastructure, Fire & Life Safety and Healthcare Systems. Operating for over 30 years and having installed Scotland's first law enforcement security camera in 1991, we thrive on using imagination to provide innovative future proof and scalable solutions to a wide range of household name clients. We are certified, audited and accredited across a wide range of trade associations and partners, allowing us to provide installations that meet the highest British and European standards. Our associations include; Constructionline, SSAIB, BAFE and SafeContractor.

King
Communications & Security

SUPPORTING THE PROJECT LIFECYCLE

Consultation
Access complimentary product demonstrations and review of the project scope, evaluating needs for maximised ROI.

Design
We create bespoke integrated systems that add value to your business. An accredited design service you can trust.

Installation
Projects delivered with a quality finish, inline and on time. Benefit from an experience multi-discipline engineering force.

Commissioning
Ensuring effective testing and deployment of new systems, our projects are executed to the highest standards.

Support
Utilising our bespoke service and support system, our team of specialist are flexible to the changing needs of a project.

Maintenance
Custom contracts to suit varying business needs, we'll review requirements to ensure the best ongoing cover.

WHAT WE DO

We are specialist in bringing together core business systems, creating unity in the management of services. Our solutions enable clients to centralise control of their systems, realise plans for each site, and in many cases create bespoke solutions that become integral to their business functions. Whether you're looking to enhance a security strategy, depoly an extensive fire safety system or improve site wide connectivity, King Communications & Security can deliver expertise to meet project needs of all scales.

ACCREDITED PARTNERS

AXIS COMMUNICATIONS
SOLUTION GOLD PARTNER

GOLD Partner

Comelit
Gold Partner

milestone
Platinum Partner

OUR SERVICES

IP Networked Security

King Communications & Security was founded on providing quality security systems to both large and small scale projects. Now 30 years on, we provide a host of innovative and integrated solutions in IP Networked Security, Fire & Life Safety, Building Infrastructure and Healthcare Systems combined. Incorporating quality and compliant design, whilst maintaining and enhancing building character through our product's versatility, we always look to the project's future, enabling the provision of scalability and flexibility with each service offered.

Whether it's Access Control, Door Entry, Intruder Alarms, IP CCTV, Staff Safety or all within the same project, our innovation enthusiasts work closely with clients to realise plans and desires for every outcome. We'll handle the design, installation, support and maintenance for each project and you'll reap the benefits of peace of mind in appointing an accredited installer who leads by their approach to problem-solving across a variety of sectors.

Building Infrastructure

Effective and reliable communication and system structures are paramount to any business. We supply a diverse range of solutions in the building and communications sphere including Audio/Visual, IP TV, Structured Cabling, Digital Signage, Unified communications, Telephony Systems and Network Infrastructure.

We'll work with you to advise on a system that is fit for purpose and growth potential, providing a solid foundation for core business communications both internally and externally. King Communications & Security partner with organisations at the forefront of technology design, through this we offer quality, dynamic and innovative system solutions to suit each individual project's needs.

Fire & Life Safety Systems

We provide Fire and Life Safety Systems to organisations across multiple sectors and have become a recognised and trusted provider of comprehensive, compliant and certified design for Addressable Fire Alarms, Public Address Voice Alarm Systems, Emergency Voice Communication System, Disabled Toilet Alarms, Deaf Alert Paging and Aspirating Smoke Detection.

King Communications & Security understand the importance of providing a safe environment within day to day business operations, we deliver best practice as standard to any project, big or small and set ourselves apart by providing quality where it matters most, in protecting and saving lives.

Healthcare Systems

King communications & Security have created award winning systems in both the development and provision of quality care within the healthcare sector. Technology is immersed in the effective running of every care focused organisation and its reliability is a lifeline for its providers.

We offer systems that can enhance and support the contribution and dedication invested by every care staff member; working in tandem to deliver service excellence. King Communication & Security provide systems that count when it matters most and work with clients representing some of the most vulnerable groups in the UK. We recognise that one solution does not fit all when working with the increasing complexity and demand for effective care, and we pride ourselves in working to deliver answers to each case presented.

If you are looking to implement a foolproof technology care support system for your business, then talk to King. Our innovation team is happy to assess drawings and provide advice on designing systems in Telecare, Nursecall Systems, Induction Loop, Patient Call Systems and Warden Call, supporting the well-being of both staff and patients aligned.

'Connectivity and security have been a prime factor in the facility's new services to the public. King Communications & Security's expertise have provided multiple benefits to visitors, staff members and residents on the estate, and in securing the architectural heritage of this wonderful landscape and many listed properties'.

**James Palmer, Associate Director
Buccleuch Property**

NETWORK
INTEGRATION SPECIALISTS

New technology allows us to integrate systems, creating more reliable and cost effective solutions for businesses. IP Networks are increasily being utilised for security and communications systems, such as IP CCTV, Access Control, Telephony and TV. King Communications & Security can intergate a number of systems to deliver complex and tailored security solutions to match a broad range of customer needs.

With an emphasis on forward-thinking strategies and approaches to security system design and implementation, we thrive on providing solutions that incorporate the latest, quality technology available, offering our customers services that boast unrivaled flexibility and scalability.

SOLUTIONS AT A GLANCE

Disabled Toilet Alarm

Telecare

Nurse Call Systems

Access Control

IP CCTV

Disabled Refuge

IP CCTV

Door Entry Systems

Structured Cabling

Staff Safety

Emergency Voice Communication Systems

Induction Loop

Intruder Alarm

Addressable Fire Alarms

Network Infrastructure

IP CAMERA TECHNOLOGY
The security market is undergoing a shift from traditional analogue CCTV to network video solutions. King Communications & Security are a 'Gold Partner' of Axis Communications, the world's leader in network video. Network cameras offer superior resolutions and HD TV video, day and night functionality as well as flexibility and longevity.

TELEPHONY SYSTEMS
We offer the very latest in Telecommunication technologies from basic business telephone systems through to digital call recording. Our soltuons drive an efficient process alonside many methods of saving. 'Voice over Internet Protocol' (VOIP) switches is the latest market development, which utilises the internet to reduce call charges.
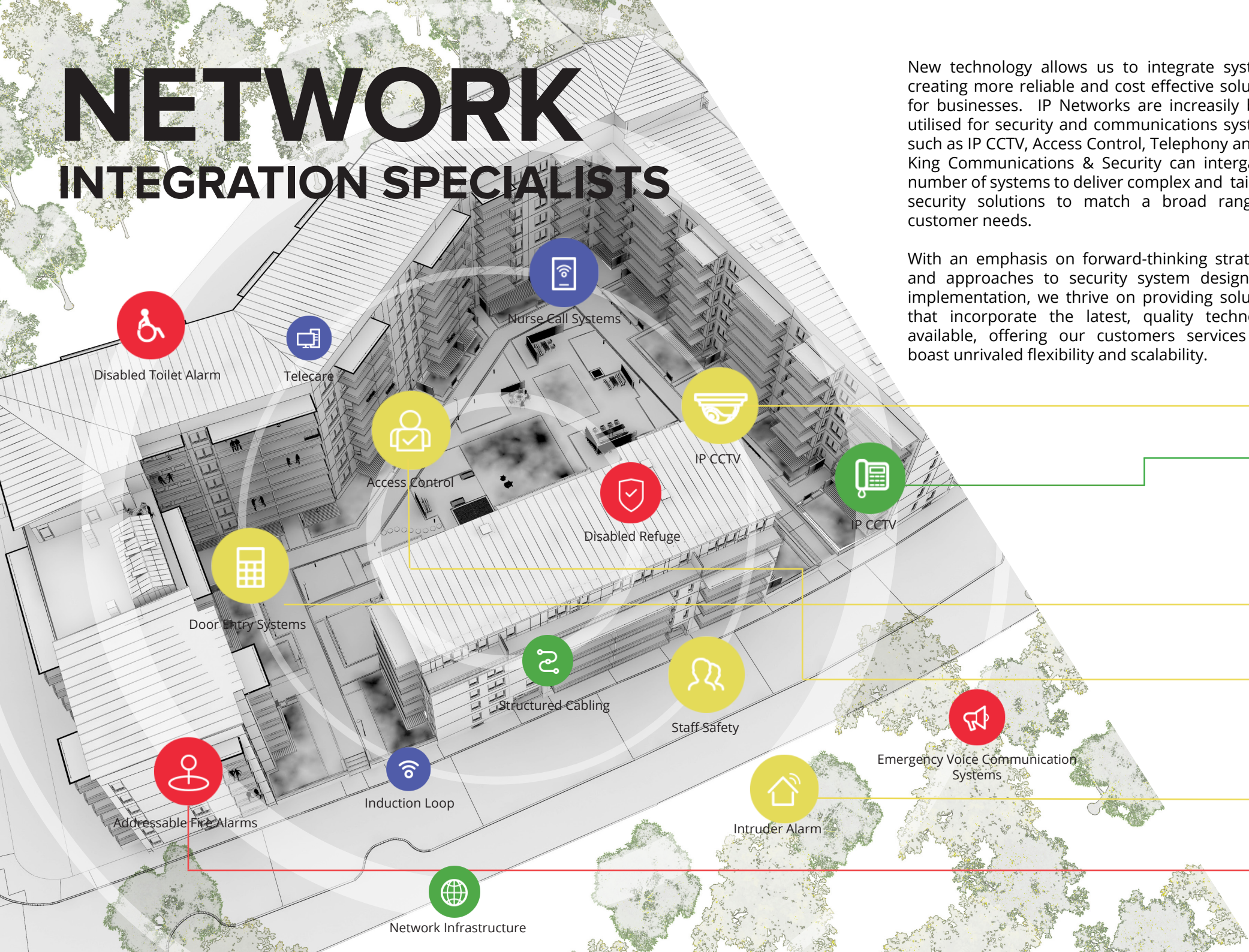
ACCESS CONTROL
We work with quality access control partners, such as, Salto. Our systems provide pc based control of access with innovative technologies for electric and glass door locks, energy saving, car and gate locking as well as software and management solutions. This, coupled with bespoke asthetic options ensures a seamless fit for any environment.

INTRUDER ALARMS
By meeting the rigorous standards for alarm installation, our clients receive an SSAIB certified system which will entitle them to a discount from most insurance firms. We can fully customise intruder alarm features and maintenance to suit the security needs of small and large scale businesses as well as domestic premises.

DOOR ENTRY SYSTEMS
King Communcications & Security are in partnership with Comelit, quality providers of video/audio door entry systems with a passion for design. We tailor and deliver door entry solutions for businesses across multiple sectors, specialising in bespoke system design where security through is paramount to the protection of children, staff and assets.

FIRE SAFETY SYSTEMS
King Communcications & Security are BAFE accedited and highly experienced in the deployment of comprehensive integrated fire solutions. We work across large scale and sensitive project environments where accuracy is vital in the protection of vulnerable groups. Integration across multiple building systems can also be provided.

CASE STUDIES

SIR CHARLES LYELL CENTRE, EDINBURGH

Heriot-Watt University and the British Geological Survey wanted to create a leading Research Centre where new systems were supplied to cope with a wide range of environmental/operational demands. Bespoke fire, cabling, access control and security systems solutions were devised to meet the project's unique criteria.

DALKEITH COUNTRY PARK, EDINBURGH

Over 50 security cameras were installed across the 1,000-acre estate at Dalkeith. The site required a centralised security system to manage access control and door entry system, IP CCTV and video management. The 18th Century facility, owned by the Duke of Buccleuch, is now home to a visitors kiosk, shops, cafe and children's play yard.

THE KELVIN HALL, GLASGOW

Working with appointed contractor Balfour Beatty, King Communications & Security supplied access control, IP CCTV, intruder alarm system and more to the refurbishment project. A comprehensive Fire System was also required to protect the museum's historic archives, sporting and leisure facilities in the building's busy public spaces.

ROYAL EDINBURGH HOSPTIAL, EDINBURGH

We delivered a Fire Alarm and Aspirating Smoke Detection System to the NHS Lothian, Royal Edinburgh Hospital £48 million phase one redevelopment project. Our solutions offered comprehensive coverage to sensitive mental health environments, utilising Notifier by Honeywell multi criteria detectors to minimise false alarms.

CLIFTON & STEWART HOUSE, GLASGOW

The client required multiple system solutions including deaf alert paging for the protection of students at this luxury city centre student accomodation. We delivered intelligent fire alarm systems, integrated CCTV, Access Control, Door Entry, Data/Fibre and more, covering foundation building system infrastructures for the project.

UNIVERSITY OF THE WEST OF SCOTLAND, PAISLEY

UWS wanted to link CCTV for their Ayr and Paisley campuses whilst giving high quality/clarity pictures to the security control room. Utilising Milestone Video Management solutions, we created centralised solutions for the facility which supports over 20,000 students. Cost saving measures were also enabled through use of existing infrastrucutres.

ABBOTSFORD HOUSE, GALASHIELS

Abbotsford required major refurbishment and updating, following the death of Sir Walter Scott's last remaining descendent. King Communications & Security provided a complete IP CCTV solution, Salto Access Control and an Intruder Alarm system that all efficiently linked together to enhance the security and longevity of Abbotsford's maintenance.

LEVERNDALE HOSPITAL, GLASGOW

King Communications & Security provided an integrated Guardian Staff Safety and Nurse Call System across the Leverndale Hospital campus which utilised existing network infrastructures.The solution simplified and streamlined the hospital's assistive technology whilst including solutions for Door Entry and Disabled Toilet Alarms.

GARTNAVEL HOSPITAL, GLASGOW

King Communications & Security provided the Kershaw Unit with centrally controlled Nurse Call and Staff Safety systems; complete with Nurse Call and Staff Attack accessories which are fully compatible with the neighbouring buildings' system. The unit offers diagnosis, management and treatment of drug and alcohol services.
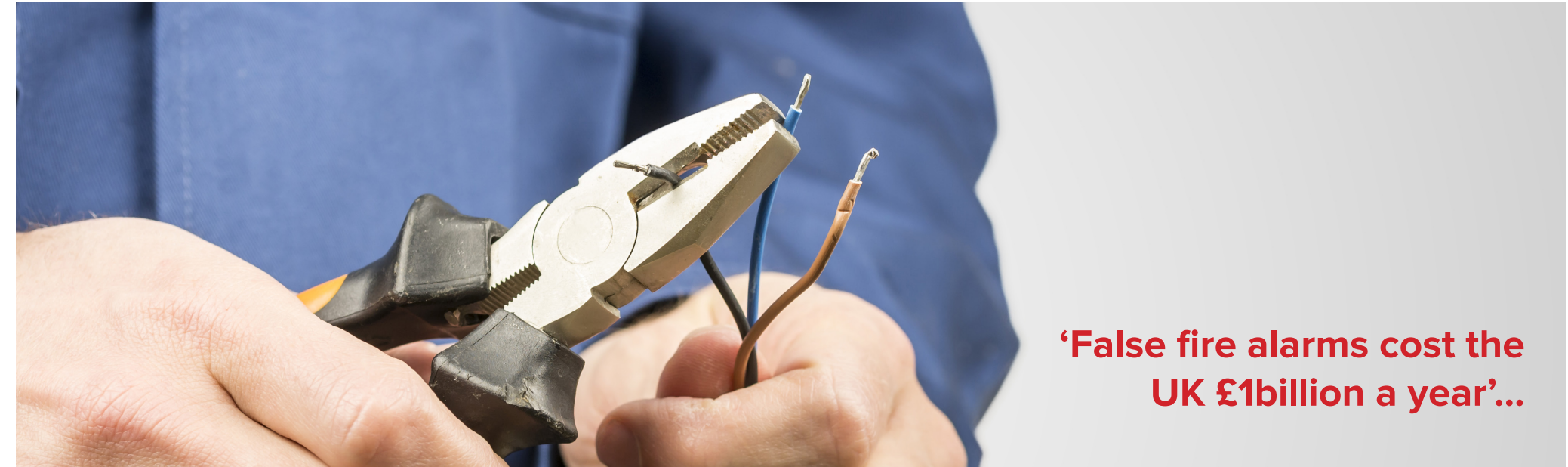
> *'We were looking for a solution that would last for at least the next 10 years. The solution put forward by King Communications offered us that scalability'.*
> **Bill Taylor, Security and Operations Manager**
> **Heriot-Watt University**

MAINTENANCE SERVICES

'We know that there's a reliable system throughout the whole hospital and if an incident does happen in any particular area, other areas are alerted right away and can respond quickly to the incident.'
Matthew Clark, Management Nurse
NHS Greater Glasgow & Clyde

'False fire alarms cost the UK £1billion a year'...

King Communications & Security produce service and maintenance reports that are compliant with the industry's regulatory standards. Our processes and systems undergo rigorous auditing through recognised trade organisation, SSAIB who are an SIA approved certification body. The SSAIB certification covers systems from telecare to access control, fire alarms, and security systems. And, as a BAFE registered provider, our engineer visits comply with standards, such as the BS 5839-1 2013, for the maintenance of fire systems. Under maintained fire systems are estimated to cost the UK over £1 Billion a year. Appointing an accredited maintenance service provider can save you money on insurance, fines, and lost staff time due to any unnecessary evacuation. Industry standards guide installation and maintenance best practice, covering complex networked systems to those with only a few manual call points. We offer tailored maintenance and servicing agreements to suit individual client needs. This way, you won't pay for anything out with your servicing requirements, as we provide a free evaluation of your system before creating your custom contract. We'll also keep you posted on new software releases, ensuring you get the best from any system you have in place.

BESPOKE SERVICE AND MAINTENANCE

We utilise a specialist service managment platform and engineer mobile application to ensure quality and efficency across our operations. As part of our service and maintenance commitments, you'll receive:

- Preventative maintenance schedule
- On-site call out support
- Telephone support (+ out of hours)
- Bespoke fault management, ensuring swift processing through our Service Desk.
- Qualified engineer response team

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